



Civitas Investment Management Limited

MIFIDPRU disclosure for the year ended 31 March 2023

Last updated: 21 February 2024



1. Introduction

Civitas Investment Management Limited (“CIM” or the “Firm”) is a UK MiFID investment firm undertaking regulated activities in scope of the Markets in Financial Instruments Directive (“MiFID”). The Firm is authorised and regulated by the Financial Conduct Authority (“FCA” or “Regulator”) and is subject to the rules and guidance detailed within the FCA Handbook.

In line with the new prudential requirements under the Investment Firms Prudential Regime (“IFPR”), which came into force on 1 January 2022, the Firm is required to comply with the Prudential sourcebook for MiFID Investment Firms in the FCA Handbook (“MiFIDPRU”). The IFPR requires CIM to consider and document the harms it can cause to others based on the activities the Firm carries out. It also requires CIM to consider the amount of capital and liquid assets the Firm should hold so that if it does have to wind down, it can do so in an orderly manner. Chapter 8 of MiFIDPRU (“MiFIDPRU 8”) requires the Firm to publish disclosures detailing its compliance with the prudential requirements. This disclosure has been prepared by CIM in accordance with the requirements of MiFIDPRU 8 and is prepared on a solo entity basis. Unless otherwise stated, all figures are as at 31 March 2023. CIM’s financial statements are prepared under the International Accounting Standards (IASs) as adopted by the United Kingdom.

Under the IFPR, there are two categories of firm types, Small and Non-interconnected investment firm (hereafter ‘SNI’) and Non-Small-interconnected investment firm (Non-SNI). To qualify as an SNI, an FCA investment firm must not carry out (i) activities that have the greatest potential to cause harm to its customers or to the markets in which it operates, and (ii) any activities on such a scale that would cause significant harm to customers or to the markets in which it operates.

For the purposes of the prudential regulations, CIM is classified as a Non-Small-interconnected Investment firm. As such, the Firm is required by MiFIDPRU 8 to disclose information on the following areas:

- Governance arrangements;
- Risk management objectives and policies;
- Own funds;
- Own funds requirements; and
- Remuneration policy and practices.

The purpose of this disclosure is to give stakeholders and market participants an insight into the Firm’s culture and data on the Firm’s own funds and own funds requirements allows potential investors to assess the Firm’s financial strength.

This is the first MiFIDPRU disclosure for CIM, hence there are no significant changes to be outlined here.

2. Governance arrangements

Firm Structure

CIM was established in 2016 as a private Limited Company, authorised and regulated by the Financial Conduct Authority (“FCA”) as a UK investment advisor (FCA FRN: 815699). CIM provides investment advisory services to a number of fund vehicles, whose primary investment focus is property within the housing, healthcare and education sector. CIM is a subsidiary of Civitas Asset Management Limited, which is 50% owned by CK Asset Holdings Limited, a limited liability company incorporated in the



Cayman Islands, which is registered in Hong Kong, and listed on the Main Board of the Hong Kong Stock Exchange.

Firm Governance

The Founding Directors, in consultation with the wider CIM Board, have overall responsibility for CIM and are therefore responsible for defining and overseeing the implementation of strategic objectives, risk strategy and internal governance arrangements at the Firm.

The management body of CIM are the board of directors, which comprises a majority of Non-Executive Directors, as well as the Founding Directors, together known as the CIM Board. Their biographies are included below:

Christopher Casey joined CIM in April 2023 as the Non-Executive Chairman of the CIM Board. Christopher has extensive experience of the boardroom, having been Chairman, Audit Committee Chairman and Non-Executive Director of both operating and investment companies in finance, logistics, natural resources, and manufacturing companies. His expertise is in developing strategy, managing succession, investor relations and governance. He is presently Chairman of European Smaller Companies Trust plc and Audit Committee Chairman of Mobius Investment Trust plc, CQS Natural Resources Growth and Income plc and Life Settlement Assets plc. Previously he was Interim Chairman (formerly Audit Committee Chairman) of Eddie Stobart Logistics plc, and China Polymetallic Mining Limited and Audit Committee Chairman of BlackRock Sustainable American Income Trust plc and Latchways plc. He was formerly a partner of KPMG LLP where he initially led audits of large public limited companies and public interest entities before specialising in providing due diligence services to corporate and private equity clients on mergers and acquisitions and capital market transactions. He is a Fellow of the Institute of Chartered Accountants in England and Wales and a graduate of Oxford University.

Chude Chidi-Ofong is a Non-Executive Director of the CIM Board, and Chief Operating Officer Engadine Partners LLP, a European hedge fund manager. He is also the co-founder of Montague Square Advisors, an alternative investment services advisory firm. He has held senior roles at the hedge funds Eton Park International LLP, Ledbury Capital Partners, DE Capital Management LLP and Caxton Europe Asset Management Limited, where has had had responsibility for business side operations including risk, finance, legal, technology and compliance. Prior to his career in investment management he had various roles investment banking at HSBC USA, RBS and Merrill Lynch within operations. Chude received a Bachelor of Laws (LLB) degree from the London School of Economics in 1993, and a Master of Laws (LLM) in International Business Law from the University of Manchester in 1995.

Phil Ellis is a Non-Executive Director of the CIM Board. Phil ran a real estate consulting business from 2016 to 2023 and has over 40 years industry experience. As Client Portfolio Director, Phil was responsible for Aviva Investors institutional real estate clients and the development of the Aviva Investors institutional real estate fund management business. He had a particular focus most recently on real estate multi-manager (REMM), successfully expanding this business from the UK into the Netherlands and Return Enhancing and Liability Matching (REaLM) and long income capabilities working in a variety of alternative real asset sectors. Previously, Phil worked for Legal & General Investment Management for five years focused on property asset management, investment and development. Phil holds a BSc (Hons) in Land Management from the University of Reading. Phil is a Member of the Royal Institution of Chartered Surveyors (MRICS) and has been an FCA Approved Person for investment management and customer functions. Phil was also a past committee member of the property panel for the National Association of Pension Funds (NAPF, now PLSA). Phil is also a



Non-Executive Director of LocatED Property Ltd, an ALB of the Department for Education, and sits on the investment, mixed-use and audit committees.

Nick Abbey is a Non-Executive Director of the CIM Board. He is an accomplished senior executive and housing professional with almost forty years' experience in the Social Housing, charity and care sectors. He brings a wealth of experience and specialises in housing with care for older people, organisation and governance in housing organisations. Nick was Chief Executive at the ExtraCare Charitable Trust from 2010 to 2015. ExtraCare is a leading UK developer and operator of affordable retirement villages with locations throughout the north and midlands. In the past, Nick has also been the vice Chair of ARCO (Associated Retirement Community Operators), and a Chair of the Standards Committee. Prior to ExtraCare, Nick was Group Director (Housing) at Sanctuary Housing, one of the UK's largest Housing Associations, responsible for the management of the Group's 56,000 social homes. Previously, he was CEO at Hereward Housing from 1992, a stock transfer landlord in Cambridgeshire, and vice chair of the National Housing Federation.

Andrew Dawber is an Executive Director of the CIM Board and has been in the social housing sector for more than 8 years, including being part of the team that established the housing investment company, Funding Affordable Homes. He was the advisor to and founder of The PFI Infrastructure Co, which in 2004 became the first publicly traded company in London dedicated to investment in social infrastructure. Andrew has worked in a senior capacity involved in the financial sector for over 25 years. He was previously Co-Head of Capital Markets at Société Générale in London. He has also been actively engaged in other property activities in the UK and internationally. He is a chartered accountant.

Tom Pridmore is an Executive Director of the CIM Board. He has been involved in real estate investment for over 20 years, having originated, underwritten, financed, and asset managed a wide range of properties within the UK and abroad, through both equity and mezzanine investment including being part of the team that established the housing investment company, Funding Affordable Homes. Tom is also a director of Beaufort Capital Management Limited, a UK mezzanine investment manager, and was formerly a solicitor at Norton Rose Fulbright, specialising in corporate finance and investment funds.

Paul Bridge was previously an Executive Director of the CIM Board and resigned in October 2023.

As at 31 March 2023, the number of directorships held by each member of the management body is as follows:

Management Body Member	Number of Directorships Held	
	Executive	Non-Executive
Chude Chidi-Ofong	1	0
Phil Ellis	1	1
Nick Abbey	0	0
Andrew Dawber	0	0
Tom Pridmore	2	0
Paul Bridge	0	0

On a quarterly basis, the management body hold a formal board meeting and receive reports on issues relevant to its operations from key business functions. These reports relate to the strategy, performance



and business critical issues affecting CIM and the funds it advises. A key document that is reviewed, discussed, and ratified by the CIM Board on an annual basis is the Senior Management Systems and Controls Document (“SYSC Document”), as this demonstrates how the Firm has met its obligations with regard to its governance arrangements.

CIM maintains a clear organisational structure and has organised its business in such a way as to ensure the independence of functions and reduce the risk of internal conflicts by means of an appropriate and proportionate segregation of duties and reporting lines in conjunction with the implementation of policies and procedures.

Diversity and inclusion

CIM is dedicated to equal opportunities, diversity and inclusion amongst its staff. We understand that diversity can lead to a more innovative decision making and broader thinking. CIM does not discriminate on grounds of age, disability, gender, gender identity, marriage and civil partnerships, pregnancy and maternity, race, religion or belief, sexual orientation or any other factor and does not tolerate any such discrimination. CIM promotes a team culture which respects each other and each employee’s contribution, regardless of any fore-mentioned factors.

3. Risk management objectives and policies

Risk Management Structure

The risk management process is overseen by the Founding Directors, together with the Compliance Officer and the CIM board, who take overall responsibility for this process and the fundamental risk appetite of the Firm. The Founding Directors, together with the Compliance Officer and the CIM board, meet on a regular basis and discuss current projections for profitability, cash flow, regulatory capital management, business planning and risk management. The Firm monitors risk through a framework of policies and procedures having regard to the relevant laws, standards, principles, and rules (including FCA principles and rules). CIM’s policies and procedures are designed to minimise risks to the Firm and are regularly updated in line with the regulatory requirements. Appropriate action is taken where risks are identified that fall outside of the Firm’s risk tolerance levels, or where the need for remedial action is required in respect of identified weaknesses in CIM’s mitigating controls. Upon joining and on an annual basis, all staff members are required to confirm that they have read and understood these policies and procedures.

The Firm seeks to promote sound and effective risk management and discourages risk-taking that exceeds the level of risk tolerated by its client and the Firm itself. As such, the Firm ensures that its remuneration practices are integrated with and informed by long term business model planning and positive and purposeful culture. Moreover, its practices are aligned with the interests of, and outcomes sought by its clients.

Risk Committee

Due to the nature, size, and complexity of the Firm, CIM does not have an independent risk management function. Risk oversight is a primary responsibility of the Compliance Officer. Furthermore, CIM is not required by MIFIDPRU to establish a risk committee. The Founding Directors, together with the Compliance Officer and the CIM board, are responsible for the management of risk within the Firm and the individual responsibilities are clearly defined. It is the Firm’s intention to create a separate Risk Committee during 2024.



Key risks

CIM undertakes an Internal Capital Adequacy and Risk Assessment (“ICARA”), at least annually, which is the process through which CIM determines that it is able to identify and manage its key risks on an ongoing basis and that it has sufficient capital in respect of such risks. The process is forward-looking and is an integral part of the management of the Firm. The ICARA identifies the major sources of risk to the regulated entity, how the Firm intends to deal with those risks and details of the stress tests and scenario analyses carried out and the resulting financial resources estimated to be required. CIM also carries out regular assessments of the types and distribution of financial resources, capital resources and internal capital, which are documented in the ICARA. As a result of the ICARA process, the Firm identified operational risk, business risk and reputational risk as the material risks to the Firm’s business. The Firm’s analysis led it to the conclusion that these risks are appropriately mitigated. If necessary, the Firm would allocate extra capital to the relevant risk, but this has not been deemed necessary.

4. Own Funds Requirement

The regulation under IFPR requires the Firm to set aside enough capital to cover unexpected losses and keep the Firm solvent in a crisis. As a main principle, the amount of capital required depends on the risk attached to the business, any identified risk exposures and the strategy of the Firm. The applicable regulations have evolved over time to comprise of the own funds requirement (“OFR”) and the ICARA process risks that consider harms to the Firm, Client(s) and Markets.

As a non-SNI Firm, CIM is required to maintain an amount of own funds that is the higher of the Firm’s:

- **Permanent minimum capital requirement (“PMR”)**: The level of own funds required to operate at all times;
- **Fixed overhead requirement (“FOR”)**: calculated as an amount that is equal to one quarter of the Firm’s relevant fixed expenditure from the preceding year, after making permissible deductions; and
- **K-factor requirement (“KFR”)**: calculated as the sum of each of the K-factors that apply to the business of the investment firm. Given the Firm’s activities, the main exposure to the Firm is K-AUM (calculated on the basis of the Firm’s assets under advice/management (“AUM”)). The remaining K-factors do not fall within scope of the Firm’s activities and therefore not considered for the purpose of this disclosure.

To determine the Firm’s own funds threshold requirement (“OFTR”), CIM identifies and measures the risk of harm faced by the Firm and considers these risks in light of its ongoing operations and also from a wind-down planning perspective. The Firm then determines the degree to which systems and controls alone mitigate the risk of harm and the risk of a disorderly wind-down, and thereby deduces the appropriate amount of additional own funds required to cover the residual risk. This process is documented and presented to, and ratified by, the CIM Board on at least an annual basis.

The below table illustrates the core components of CIM’s own funds requirement and own funds threshold requirement, which have been calculated in accordance with the transitional provisions for former exempt-CAD firms as detailed in MIFIDPRU TP 2 of the FCA Handbook:



Requirement	£'000	Comments
(A) Permanent Minimum Capital Requirement ("PMR")	55	
(B) Fixed Overhead Requirement ("FOR")	166	
(C) K-Factor Requirements ("KFR")		Sum of K-AUM and K-COH
- K-AUM – <i>Risk arising from advising on investments</i>	37	Based on the 15-month average AuA as at 30 June 2023.
- K-COH – <i>Risk arising from order execution and reception and transmission of orders</i>	0	
(D) Own Funds Requirement (Max. A, B, C)	166	
- Calculation of additional own funds	0	
(E) Own Funds Threshold Requirement (Max. D or E)	166	

CIM's own funds requirement is currently set by its FOR, as this is the highest of the metrics. The potential for harm associated with CIM's business strategy, based on the Firm's own funds requirement, is low. This is due to the relatively consistent and stable growth in the Firm's revenues and asset base.

A method adopted by the Firm to manage the risk of breach of the Firm's own funds requirement is the maintenance of a healthy own funds surplus above the own funds requirement. In the event, that the Firm's own funds drop to an amount equal to 110% of the Firm's own funds threshold requirement, the Firm will immediately notify its Board, as well as the Regulator. The Board will consider the necessary steps required in order to increase the own funds buffer; this may include injecting more own funds into the Firm.

Concentration Risk

Concentration risk is associated with the firm's exposure to sectoral, geographic, entity or obligor concentrations. The potential for material harms associated with CIM's business strategy, based on the Firm's concentration risk, is low.

The Firm currently provides investment advice to collective funds and single managed accounts, with the underlying investors typically being institutional investors. The Firm therefore considers that its asset base is not prone to substantial fluctuations, including during stressed market conditions.

The Firm deposits its cash with a number of well-established multinational banking institutions.

Liquidity Risk

Liquidity risk is the risk of the Firm failing to meet its obligations as they fall due. The IFPR has introduced an overall financial adequacy rule ("OFAR") designed to measure the liquidity risk within firms. The OFAR requires CIM to hold sufficient own funds and liquid assets (i.e., financial resources) to cover the type and amount of risk they might face or pose to others, taking into account the nature, size, and complexity of their activities.

The potential for material harms associated with CIM's business strategy, based on the Firm's basic liquid assets requirement ("BLAR"), is low. This is due to the relatively stable and consistent growth in the Firm's revenues and asset base and maintenance of a healthy core liquid assets surplus above the



basic liquid assets requirement CIM has sufficient liquidity within the business to meet its obligations and there are no perceived threats to this given the cash deposits it holds. Additionally, it has historically been the case that all debtors are settled promptly, thus ensuring further liquidity resources are available to the Firm on a timely basis. The cash position of the Firm is monitored by the Finance team on a regular basis.

5. Remuneration policy and practices

As a Non-SNI MIFIDPRU Investment Firm, CIM is subject to the basic and standard requirements of the MIFIDPRU Remuneration Code (as laid down in Chapter 19G of the Senior Management Arrangements, Systems and Controls sourcebook in the FCA Handbook (“SYSC”)). The purpose of the remuneration requirements is to:

- Promote effective risk management in the long-term interests of the Firm and its clients;
- Ensure alignment between risk and individual reward;
- Support positive behaviours and healthy firm cultures; and
- Discourage behaviours that can lead to misconduct and poor customer outcomes.

The objective of CIM’s remuneration policies and practices is to establish, implement and maintain a culture that is consistent with, and promotes, sound and effective risk management and does not encourage risk-taking which is inconsistent with the risk profile of the Firm and the services that it provides to its clients.

In addition, CIM recognises that remuneration is a key component in how the Firm attracts, motivates, and retains quality staff and sustains consistently high levels of performance, productivity, and results. As such, the Firm’s remuneration philosophy is also grounded in the belief that its people are the most important asset and provide its greatest competitive advantage.

Governance and Oversight

The Founding Directors are responsible for setting and overseeing the implementation of CIM’s remuneration policy and practices. The CIM Board oversees this process and reviews the remuneration policy on an annual basis.

Characteristics of the Firm’s Remuneration Policy and Practices

CIM has taken a risk-based approach to remuneration in accordance with the regulatory requirements. Remuneration at CIM is made up of fixed and variable components. The fixed component is set in line with market competitiveness at a level to attract and retain skilled staff. Variable remuneration is paid on a discretionary basis and takes into consideration the Firm’s financial performance, and the financial and non-financial performance of the individual in contributing to the Firm’s success. All staff members are eligible to receive variable remuneration.

CIM has set a ratio between the variable and fixed components of the total remuneration, by way of ensuring that the components are appropriately balanced. The fixed component represents a sufficiently high proportion of the total remuneration to enable the operation of a fully flexible policy on variable remuneration. This allows for the possibility of paying no variable remuneration component, which the Firm would do in certain situations, such as where the Firm’s profitability performance is particularly constrained, or where there is a risk that the Firm may not be able to meet its capital or liquidity regulatory requirements.



The variable remuneration component of each staff member is reviewed and paid on or around the anniversary of their joining date. Any agreed increase in fixed remuneration is benchmarked in line with standard market rates. On an entirely discretionary basis the Firm offers inclusion within the Long-Term Incentive Plan (“LTIP”) programme and one or more carry programmes. The purpose of this scheme is to serve as a retention tool for key members of staff. The timing of admission and the quantum is determined by consideration of the seniority of the individual and their contribution to the Firm.

Guarantees

In line with the requirements set out by the MIFIDPRU remuneration code, CIM does not typically award guaranteed bonuses, except for in exceptional circumstances. In such cases, this award would be limited to the first year of service and be appropriately aligned with the long-term interests of CIM.

Payments related to early termination

Any payments related to the early termination of an employee would reflect the agreed contractual terms. In any such circumstance where the Firm decides to pay out an award in respect of redundancy or severance, the relevant payment would be assessed against the Firm’s capital base and affordability.

Material Risk Takers

CIM is required to identify its material risk takers - those members of staff whose professional activities have a material impact on the risk profile of the Firm (and of the assets that the Firm advises on). The types of staff that have been identified as material risk takers at CIM are:

- Members of the management body in its management function;
- Members of the senior management team;
- Those with managerial responsibility for a client-facing or client-dealing business unit of the Firm;
- Those with managerial responsibilities for the activities of a control function¹;
- Those with managerial responsibilities for the prevention of money laundering and terrorist financing;
- Those that are responsible for managing a material risk within the Firm;
- Those that are responsible for managing information technology, information security, and/or outsourcing arrangements of critical or important functions; and
- Those with authority to take decisions approving or vetoing the introduction of new products.

Malus and Clawback

In line with the requirements set out by the MIFIDPRU remuneration code, variable remuneration is subject to risk adjustment.

As such, CIM will foresee the use of in-year adjustments in order to comply with the required claw-back provisions pertaining to any variable award made to Material Risk Takers. The Founding Directors may decide to clawback all or part of a variable award if the relevant employee is found to have been involved in any misconduct matters, or the calculation of the relevant award was materially incorrect. Any decision relating to clawback would be presented to the CIM Board.

¹ A control function is defined as a function (including, but not limited to, a risk management function, compliance function and internal audit function) that is independent from the business units it controls and that is responsible for providing an objective assessment of the Firm’s risks, and for reviewing and reporting on those risks.



Notably, CIM is not subject to the enhanced rules under the MIFIDPRU Remuneration Code and so is not able to apply deferral arrangements and therefore malus.

Quantitative Remuneration Disclosure

The table overleaf quantifies the remuneration paid to staff in the financial year, 1 April 2022 to 31 March 2023.

For these purposes, ‘staff’ is defined broadly, and includes, for example, employees of the Firm itself, directors, employees of other entities in the group, employees of joint service companies, and secondees:

	Senior Management and Material Risk Takers* £000s	Other Staff £000s	Total £000s
Fixed Remuneration	995	3,462	4,457
Variable Remuneration	310	781	1,091
Total Remuneration	1,305	4,243	5,548
Guaranteed Variable Remuneration	0	0	0
Severance Payments	0	0	0
Highest Severance Payment Awarded to an Individual	0	0	0

**MIFIDPRU investment firms are typically required to split the quantitative data in the above table, where relevant, into categories for senior management and other material risk takers. However, the regulator allows firms to aggregate or altogether omit the information to be disclosed for senior management and other material risk takers, where splitting the information between these two categories would lead to the disclosure of information about only one or two individuals. CIM has relied upon this exemption and has aggregated the disclosure of remuneration awarded in order to prevent the identification of an individual material risk taker.*



Composition of Regulatory Own Funds

As at 31 March 2023, CIM maintained own funds of £2.888m. The below regulator-prescribed tables provide a breakdown of the Firm's own funds:

	Item	Amount (GBP Thousands)	Source Based on Reference Numbers/Letters of the Balance Sheet in the Audited Financial Statements
1	OWN FUNDS	2,888	
2	TIER 1 CAPITAL	2,888	
3	COMMON EQUITY TIER 1 CAPITAL	2,888	
4	Fully paid-up capital instruments	1	Called up share capital
5	Share premium		
6	Retained earnings	2,774	
7	Accumulated other comprehensive income		
8	Other reserves	113	Share based payments
9	Accumulated other comprehensive income		
10	Accumulated other comprehensive income		
11	(-) TOTAL DEDUCTIONS FROM COMMON EQUITY TIER 1		
19	CET1: Other capital elements, deductions and adjustments		
20	ADDITIONAL TIER 1 CAPITAL		
21	Fully paid up, directly issued capital instruments		
22	Share premium		
23	(-) TOTAL DEDUCTIONS FROM ADDITIONAL TIER 1		
24	Additional Tier 1: Other capital elements, deductions and adjustments		
25	TIER 2 CAPITAL		
26	Fully paid up, directly issued capital instruments		
27	Share premium		
28	(-) TOTAL DEDUCTIONS FROM TIER 2		
29	Tier 2: Other capital elements, deductions and adjustments		



Own Funds: Reconciliation of Regulatory Own Funds to Balance Sheet in the Audited Financial Statements

		Balance Sheet as in Published/Audited Financial Statements	Cross-Reference to Above Template
		As at 31 March 2023	
Assets - Breakdown by Asset Classes According to the Balance Sheet in the Audited Financial Statements (in £'000)			
1	Property, Plant and Equipment	3,831	N/A
2	Investments	671	N/A
3	Trade and Other receivables	1,659	N/A
4	Cash	1,573	N/A
	Total Assets	7,735	
Liabilities - Breakdown by Liability Classes According to the Balance Sheet in the Audited Financial Statements (in £'000)			
1	Financial Liabilities- Borrowings	1,202	N/A
2	Deferred Tax	3,360	N/A
3	Tax Payable	284	N/A
	Total Liabilities	4,846	
Shareholders' Equity (in £'000)			
1	Called up share capital	1	Item 4
2	Share based payments	113	Item 8
3	Retained earnings	2,774	Item 6
	Total Shareholders' Equity	2,888	



Own Funds: Main Features of Own Instruments Issued by the Firm

CIM's own funds consist of common equity tier 1 capital and additional tier 1 capital. The main features of the own funds issued by the Firm are highlighted below:

Public or private placement: Private

Instrument type: Ordinary

Amount recognised in regulatory capital: 1
(GBP thousands, as of most recent reporting date)

Nominal amount of instrument: £0.01

Issue price: £0.01

Redemption price: Not applicable

Accounting classification: Ord

Original date of issuance: 14 July 2016

Perpetual or dated: Not applicable

Maturity date: Not applicable

Issuer call subject to prior supervisory approval: Not applicable

Optional call date, contingent call dates and redemption amount: Not applicable

Subsequent call dates, if applicable: Not applicable

Coupons/dividends: Not applicable

Fixed or floating dividend/coupon: Not applicable

Coupon rate and any related index: Not applicable

Existence of a dividend stopper: Not applicable

Convertible or non-convertible: Not applicable

Write-down features: Not applicable

Link to the terms and conditions of the instrument: Not applicable